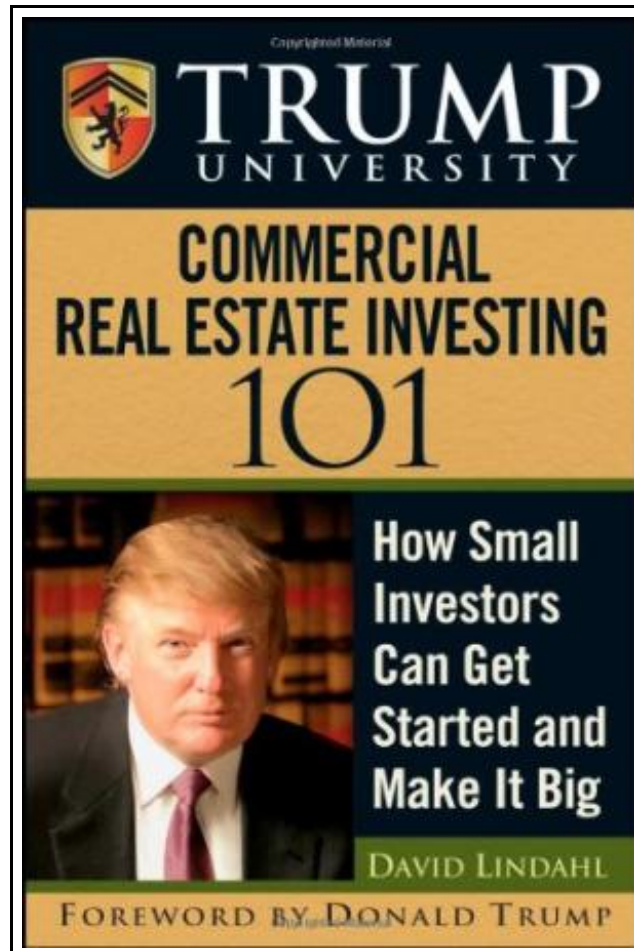


## Trump University Commercial Real Estate 101: How Small Investors Can Get Started and Make It Big



Filesize: 9.24 MB

### ***Reviews***

*Excellent e book and beneficial one. It is rally fascinating throgh reading through time period. You are going to like how the author publish this ebook.*

*(Prof. Triston Smitham V)*

## TRUMP UNIVERSITY COMMERCIAL REAL ESTATE 101: HOW SMALL INVESTORS CAN GET STARTED AND MAKE IT BIG



Wiley, 2008. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service!  
Summary: Chapter 1. Commercial Real Estate Investing: It's Not Just For Billionaires.Commercial Real Estate is the Invisible Giant.Six Reasons to Invest in Commercial Real Estate.How You Make Money from Commercial Investing.Chapter 2. How To Read A Market.Buyer's Market Phase I.Buyer's Market Phase II.Seller's Market Phase I.Seller's Market Phase II.The Market Cycle and Land Use.What Drives Demand in a Market.What Drives Supply.Putting Your Ear to the Railroad Track: How to Know the Profit Train is Coming Before Others Do.More Local Clues of Upcoming Strong Markets.Chapter 3. How to Become a Deal Magnet.The First Time Principle: You Have More Time than You Think.The Second Time Principle: Getting Started in Real Estate Investing Takes Less Time than You Might Think.Don't Chase Deals-Attract Them.An Easy Way to Recognize the Motivated Seller.A Simple and Inexpensive Way to Start Seeing Deals Immediately.The Magic that Happens When Your Deal Pipeline is Full.The Secret To Finding Deals.How To Have More Deals Than You Can Work On.Successful People at First Make This Mistake.Ten Sources For Great Deals.Chapter 4. How to Read a Deal.In Commercial Real Estate, the 80/20 Rule is More Like the 90/10 Rule.You Only Need 10 Percent of the Numbers to Sort Out 90 Percent of the Deals.Tools to Calculate Value.The Big Lie: Pro Forma Numbers.The Three Ways to Value Properties.Other Important Components of Value.Leases In Place.Types of Properties.Seeing Opportunity When Others Walk Right By.How to Run the Numbers.How to Borrow an Additional Set of Eyes.Chapter 5. Locking in Your Profit.The Letter of Intent.Here's Where You Roll Up Your Sleeves.How to Present Your Offer Directly to a Seller.Even More Negotiating Tips.How to Present Your Offer to a Real Estate Broker.Proven Methods to Increase the Chances of Getting Your Offer Accepted.Overview of the...



[Read Trump University Commercial Real Estate 101: How Small Investors Can Get Started and Make It Big Online](#)



[Download PDF Trump University Commercial Real Estate 101: How Small Investors Can Get Started and Make It Big](#)

## Other PDFs

---



### **Star Flights Bedtime Spaceship: Journey Through Space While Drifting Off to Sleep**

CreateSpace Independent Publishing Platform, 2013. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service! Summary: "Star Flights Bedtime Spaceship" is a charming and fun story with the purpose to help children...

[Save ePub >](#)

---



### **Grandpa Spanielson's Chicken Pox Stories: Story #1: The Octopus (I Can Read Book 2)**

HarperCollins, 2005. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service! Summary: Foreword by Raph Koster. Introduction. I. EXECUTIVE CONSIDERATIONS. 1. The Market. Do We Enter the Market? Basic Considerations. How...

[Save ePub >](#)

---



### **Maisy's Christmas Tree**

Candlewick, 2014. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service! Summary: The final scene of the gang caroling around the tree, complete with paper crowns from British Christmas crackers, is...

[Save ePub >](#)

---



### **The Web Collection Revealed, Premium Edition: Adobe Dreamweaver CS6, Flash CS6, and Photoshop CS6 (Stay Current with Adobe Creative Cloud)**

Cengage Learning, 2012. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service! Summary: You can now maximize and integrate the design and development power of Adobe Creative Suite 6 with WEB...

[Save ePub >](#)

---



### **Six Steps to Inclusive Preschool Curriculum: A UDL-Based Framework for Children's School Success**

Brookes Publishing Co. Paperback. Book Condition: new. BRAND NEW, Six Steps to Inclusive Preschool Curriculum: A UDL-Based Framework for Children's School Success, Eva M. Horn, Susan B. Palmer, Gretchen D. Butera, Joan A. Lieber, How...

[Save ePub >](#)